

How to Join

Interested partners can apply by sending an email request with your company contact information to info-contact@agileailabs.com. Our team will review and get in touch with the next steps.

To join our Reseller Partner Program, applicants need to meet the following requirements:

1. **Business Registration:** Must be a registered business entity with a valid business license.
2. **Experience:** Demonstrated experience in selling SaaS products or related technology solutions.
3. **Commitment:** Agreement to meet the minimum investment and sales targets for the chosen partner tier (Silver, Gold, or Platinum).
4. **Monthly Status Meetings:** Willingness to participate in a monthly meeting to update on progress, share strategies for promoting and selling our software solutions, and garner feedback.
5. **Training:** Willingness to participate in our training programs to ensure a thorough understanding of our products and sales processes.
6. **Ethics:** Agreement to represent the platform with integrity and transparency. A Commitment to carry out the sales cycle ethically, always demonstrating respect for the partnership as well as the customer.

Additional Considerations

- **On-Demand Training:** Access to recorded training sessions will be provided online in addition to other resources that partners can access at their convenience.
- **Customized Support:** Additional consulting hours for partners working on large or complex deals *may be contracted for an additional fee based on specific partner or customer needs*.
- **Monthly Meetings:** A monthly status meeting with a mutually agreed upon day and time will serve as an opportunity to track progress, answer questions, and provide feedback.
- **Customer Requests:** If a Partner's customer requests customer specific marketing materials, training, or consulting the Partner will work with AgileAI Labs to develop an appropriate scope of work with applicable fees.